

### Welcome to

### **Profile**

Built specifically for the Australian baking industry, the *Baking Business* team takes its responsibility seriously, making sure the latest news, views, issues and trends are delivered straight to those they affect—the bakery owners and operators, pastry chefs, industry decision-makers and leading baking training facilities Australia-wide.

Baking Business is the whole package, with a bi-monthly print and digital magazine jam-packed with news, features, expert advice, recipes, the latest products and innovations, all presented in a vibrant, eye-catching design that is loved by readers.

Complementing the magazine is bakingbusiness.com.au and our fortnightly newsletter which share not only the magazine content, but breaking news and events, ensuring readers are informed in a timely manner. Of course, communication in 2023 is a two-way

street, so we're not just speaking at the industry. Our readers can find us on Instagram, Facebook and LinkedIn, where we stay engaged in a more informal, fun way with our followers, sharing their products, achievements and a cheeky ioke or two. We love the banter!

Over the years, *Baking Business* has featured some of Australia's most highprofile industry stars including the likes of Anna Polyviou, Quentin Berthonneau, Kirsten Tibballs, Rod Shokuhi and Christopher Thé, to name just a few. But whether its stars are household names in lights or small-town legends is irrelevant—*Baking Business* always gets to the very heart of who they are and what they do, and gives their stories the reverence they deserve.

This 100 per cent trade-only publication is truly the 'baker's bible', and the *Baking Business* team gets a great deal of joy, daily, from serving this unique industry.



Featuring relevant industry news, event updates, informative and entertaining features, recipes, expert advice and more, our highly-respected bi-monthly print magazine is mailed directly to 4,950 baking, patisserie and chocolate business owners and operators, as well as industry leaders, educators and students across Australia

Printed Magazine (per issue)

4,950 mailed direct



In addition to the print publication, the digital version of *Baking Business* is sent out to our growing subscriber base of nearly 2,500 readers, giving them the flexibility of reading the magazine wherever and whenever they like.

Digital Magazine (per issue)

2,498
DIGITAL
SUBSCRIBERS

71,100 PAGE IMPRESSIONS

"Baking Business
is truly the
'baker's bible',
delivering the
latest news, views,
issues and trends
directly to the
industry."

There's some news that just can't wait until the next print run, and this is where bakingbusiness.com.au really comes into its own. If there's breaking news that affects the baking industry (it happens more often than you think, especially in the current climate!), you'll read it here first. We're also on Facebook, LinkedIn and Instagram, ensuring our readers are kept informed no matter where they get their news.

9,025 UNIQUE



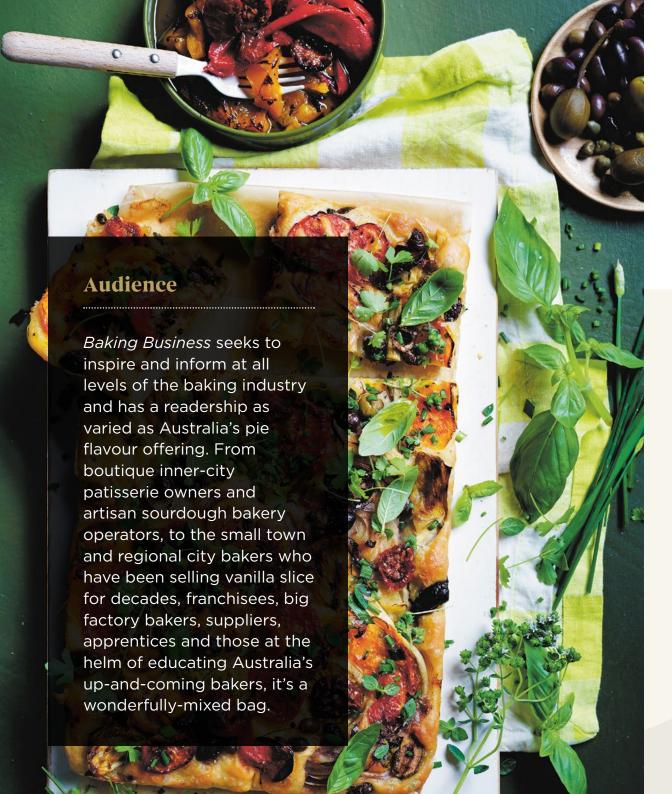
13,592 PAGE IMPRESSIONS

Spam belongs in cans, so you won't find any of that here. Currently, our e-newsletter is delivered to subscribers fortnightly, making sure they get the cream of the baking industry news crop and latest innovations straight to their inboxes, without being overwhelming or annoying—as evidenced by our impressive open and click-through rates!).

E-Newsletter (every 2nd Thursday)

2,498 SUBSCRIBERS





#### Job role

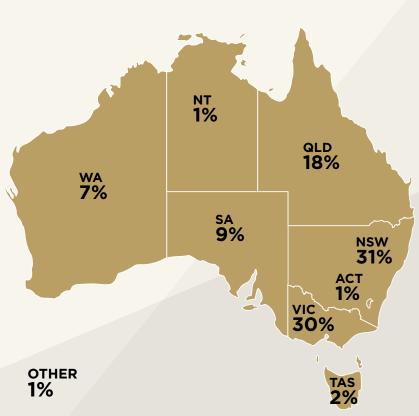
91%
OF READERS
INFLUENCE
OR APPROVE
PURCHASES

**88%**OWNERS, BAKERS, PÂTISSIERS AND CHOCOLATIERS

5% EDUCATION/ TRAINING

**7%** SUPPLIER

#### Location



# Magazine Advertising Rates & Specs

ALL PRICES ARE PER ISSUE AND EXCLUDE GST

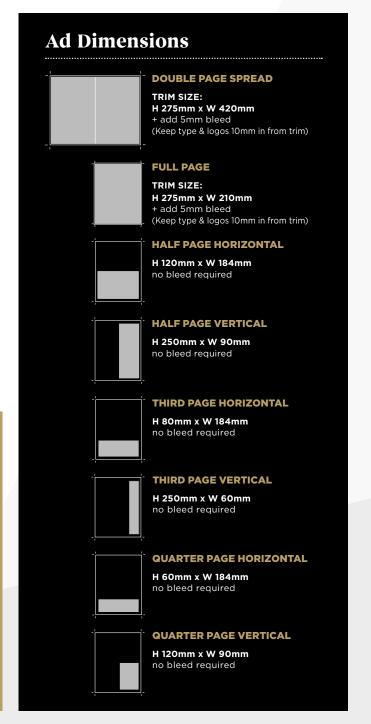
FULL COLOUR	CASUAL	3 ISSUES	6 ISSUES
Double page spread	\$3,500	\$3,325	\$3,150
Full page	\$1,990	\$1,890	\$1,790
Half page	\$1,300	\$1,235	\$1,170
Third page	\$1,000	\$950	\$900
Quarter page	\$800	\$760	\$720

PREFERRED POSITION	CASUAL	3 ISSUES	6 ISSUES
Gatefold 3 pages	\$5,590	\$5,310	\$5,030
Inside front cover double page spread	\$4,050	\$3,850	\$3,645
Outside back cover	\$2,500	\$2,375	\$2,250
Inside front cover	\$2,300	\$2,185	\$2,070
Other preferred positions	+10%		

INSERTS	PRICE
Maximum size for inserts: H 275mm	X W 210mm
One page (2 sides)	\$1,500
Two page (4 sides)	\$1,900

TRADE DIRECTORY	PRICE
Ad runs for 12 months at this price	
55mm x 90mm	\$1,400

DEADLINE
15 JANUARY
15 MARCH
15 MAY
15 JULY
16 SEPTEMBER
15 NOVEMBER



# Digital Advertising Rates & Specs

ALL PRICES ARE PER MONTH AND EXCLUDE GST

#### Website



PRODUCT NEWS

MEDIUM RECTANGLES

STORY FOOTER

All website adverts appear on the home page as well as all internal pages.

Adverts work on a rotational basis with a maximum of four advertisers per position.

This gives you at least 25% of the total voice of that position for the month.



ADVERTISMENTS	SIZE (PIXELS)	COST PER MONTH
Leaderboard	728pixels (W) x 90pixels (H)	\$660
Medium Rectangles	300pixels (W) x 250pixels (H)	\$440
Story Footer	728pixels (W) x 90pixels (H)	\$330
Product News	Picture and around 100 words	\$330

ALL WEBSITE
ADVERTISEMENTS
WILL GO UP ON
THE FIRST DAY
OF THE MONTH
AND WILL RUN
TILL THE LAST
CALENDAR DAY
OF THE MONTH.

Files need to be under 50kb or under 75kb for a leaderboard.

The following formats can be accepted: .jpg .png .swf .bmp .gif

If using animation the maximum loops that can be played is 3 and the maximum amount of animation is 15 seconds.

Make sure that you supply the URL you would like your artwork to click through to.

No expandable files are acceptable and material can only contain user initiated sound.

# Digital Advertising Rates & Specs

ALL PRICES ARE PER ISSUE AND EXCLUDE GST

#### **E-Newsletter**

ADVERTISMENTS	SIZE (PIXELS)	COST PER NEWSLETTER
Medium Rectangles	300pixels (W) x 250pixels (H)	\$275
Product News	Picture and around 100 words	\$275

MEDIUM RECTANGLES

PRODUCT NEWS

ALL NEWSLETTER
ADVERTISING GIVES
YOU 100% OF THE VOICE
FOR EACH POSITION.
EMAIL NEWSLETTERS
WILL BE SENT OUT ON
THURSDAY OF EVERY
SECOND WEEK.

Files need to be under 50kb.

The following formats can be accepted ipg .swf .bmp

Make sure that you supply the URL you would like your artwork to click through to.

No expandable files are acceptable and material can only contain user initiated sound



### **Sponsored Content**

ALL PRICES EXCLUDE GST

Position your company as a market leader within Australia's baking sector by taking advantage of our exclusive content marketing opportunities. Sponsored content allows you to place your technical, product or company content alongside Baking Business's editorial content in an editorial-style format, giving you valuable exposure and helping position yourself as a thought leader within the Australian baking industry.

**CLICK ON THE BELOW IMAGES TO SEE EXAMPLES** 

### **Sponsored Content Package**

Our sponsored content package provides you with exposure in our printed and digital magazine as well as well as on our www.bakingbusiness.com.au website. This exclusive package is limited to just one per issue of the magazine ensuring maximum value for your business. All you need to do is supply approximately 1,000 words of copy, high resolution images, and a company logo—we'll do the rest.

#### WEBSITE EXPOSURE

www.bakingbusiness.com.au



#### MAGAZINE EXPOSURE

in the print & digital magazine

#### **Product News Boost**

As a special offer to advertisers, take your product news to the next level with our product news boost. This will put your product in front of all our magazine and digital magazine readers, our website visitors for a month as well as it being emailed to our entire email newsletter subscriber base. This small investment guarantees that you are covering both print and online with your latest product launches.



### **Sponsored Recipe Package**

What's the best way to get bakers, pastry chefs, cake and chocolate makers to use your products?

Give them a fantastic recipe that has your products listed in the ingredients and is branded with your logo.





e print & digital magazine	+
	E-NEWSLETTER EXPOSURE

ADVERTISEMENT	RATE	TOTAL VALUE \$4,500
Double Page Spread	\$3,500	YOUR INVESTMENT
Website Story	\$1,000	\$3,600
		-\$900

Must run Magazine followed by Website

ADVERTISEMENT	RATE	\$1,000
Magazine Product News	\$395	YOUR INVESTMENT
Website Product News	\$330	\$400
E-Newsletter Product News	\$275	SAVINGS -\$600
		•

Must run Magazine, then Website followed by Newsletter

ADVERTISEMENT	RATE	TOTAL VALUE \$2,990
Magazine Full Page Recipe	\$1,990	YOUR INVESTMENT
Website Recipe	\$1,000	\$1,700
		-\$1,290

Must run Magazine followed by Website